

Common Searching Errors: Combining Injuries



#2 Mistake in Injury Valuation: Combining Injuries Poorly

- A common mistake in injury valuation is **improperly combining injuries**. It's not just about combining them—it's **which** injuries and **how** they're paired.
- Think of shows like *American Pickers*, where buyers “bundle” items to lower the price. In personal injury, the **buyer is the insurance company**, and they want you to bundle injuries—for **less payout**.
- Bundling isn't always bad, but done wrong, it hurts your case. Two common traps:
 - **Serious + Minor Injury**
 - Example: **Back herniation with injections + headaches**
 - Adding a low-value injury like headaches can **undermine** a strong back claim.
 - **Different Body Areas**
 - Example: **Torn rotator cuff + foot fracture**
 - These injuries don't often appear together in personal injury cases. Combining them **limits your search** and often **lowers value**.

Better Approach: Search Separately, Then Add

- Instead of forcing rare combinations:
 - Search each injury individually
 - Note their separate values
 - **Add them** for a more accurate estimate
- This often gives a **stronger total value** than bundling.