

Common Searching Errors



Medical Bills Ranges

- The **#1 error** most people make when searching is **adding a tight medical bills range**.
- As an example, an Attorney ran a non-surgical back herniation search in a particular state with a \$45,000 to \$50,000 medical bills range and found 24 cases. We searched zero to \$50,000 and found 456 cases; **9 of the top 10 cases** had less than \$45,000 in medical bills. One resolved for \$575K with meds of \$28,005.
- So, when you put tight meds ranges on searches, **what are you typically excluding?** Cases with a **similar fact pattern with lower medical bills that have stronger resolution amounts**. When we re-run searches removing the lower medical bills number, **typically at least half of the top 10 cases** will have lower medical bills than what was initially specified. **We've seen it as high as 10 out of 10 when the range is very tight.**
- **You'll also miss Verdicts**, which tend to have lower medical bills and higher awards.